

**THE SUMMIT AND MEDINA WORKFORCE AREA COUNCIL OF GOVERNMENTS  
FOR OHIO LOCAL WORKFORCE AREA 2**

**RESOLUTION 2023-14**

**A Resolution authorizing the Summit and Medina Workforce Area Council of Governments to enter into agreements with various contractors to provide services under the Business Resource Network (“BRN”) grant awarded by the Ohio Department of Job and Family Services (“ODJFS”) during the period commencing July 1, 2023, and ending June 30, 2024 not to exceed \$346,524.76.**

**WHEREAS**, on April 6, 2023, the Ohio Department of Job and Family Services (“ODJFS”) announced to its 20 local workforce areas that \$4,000,000.00 was available for 12 months from July 1, 2023, to June 30, 2023, for Business Resource Network (“BRN”) proposals with the purpose to increase employer and business engagement, build business resource teams and increase outreach efforts; and

**WHEREAS**, ODJFS provided further guidance that the intent of the funds is to spur creative ways to expand business service teams and business outreach through examples of strategies including obtaining business intelligence to identify employer needs, partnering with economic development stakeholders, and coordinating resources across programs and funding streams to provide solutions to employers;

**WHEREAS**, upon notice of the availability of funds, the SAMWA COG staff engaged with the Medina County Economic Development Corporation (“MCEDC”) and the Community Action of Wayne and Medina (“CAWM”) and ConxusNEO to determine how BRN funds could enhance their efforts through any of the strategies listed above;

**WHEREAS**, on or about May 10, 2023, local workforce Area 2 submitted a BRN proposal to ODJFS to fund three community organization projects: 1) business intelligence gathering in Medina in an amount not to exceed \$124,759.12 with MCEDC; 2) a van ride program in Medina County in an amount not to exceed \$139,265.64 with CAWM; and 3) Tech Sector Partnership in Summit County in an amount not to exceed \$82,500.00 with ConxusNEO;

**WHEREAS**, on or about June 2, 2023, the SAMWA COG received notice from the ODJFS that the BRN proposal was approved for the programs requested; and

**WHEREAS**, the SAMWA COG finds and determines, after reviewing all pertinent information, that it is necessary and in the best interest of Area 2, to enter into agreements with MCEDC, CAWM, and ConxusNEO for the grant period of July 1, 2023 to June 20, 2024.

**NOW, THEREFORE, BE IT RESOLVED, by the SAMWA COG that:**

**SECTION 1**

The SAMWA COG Board hereby awards agreements with Medina County Economic Development Corporation (“MCEDC”), Community Action Wayne and Medina (“CAWM”), and ConxusNEO, and authorizes the expenditure of the budget allocated to each BRN project as set

forth as the following: a) \$124,759.12 to MCEDC for gathering business intelligence for interest in pre-apprenticeships; b) \$139,256.64 to CAWM to provide a transportation solution and c) \$82,500.00 to ConxusNEO for a staff member to operate the Tech Sector Partnership.

SECTION 2

This Resolution shall take effect immediately upon its adoption.

Ayes: 2  
Nays: 0  
Abstain: 0  
Absent: 0

ADOPTED, this 29th day of June, 2023.

  
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Summit County Executive

  
\_\_\_\_\_  
Medina County Commissioner